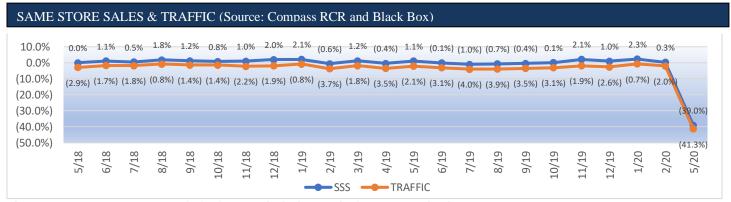


MONTHLY RESTAURANT INDUSTRY SNAPSHOT MAY 2020

Please see important disclosures at compassrcr.com



This represents an improvement of 15% from April. The last week of May reported Industry SSS were <32%>.



Current Situation Index:		•	92.8
\$	Same Store Sales:	97%	Reported decrease over 5/19
	Customer Traffic:	100%	Reported decrease over 5/19
(44)	Capital spending:	22%	Capital expenditures increased in last 3 months
Expectations Index:			
Expecta	ntions Index:	1	84.1
Expecta \$	Sales outlook:	73%	84.1 <5.9> Expect higher sales next 6 mo
_			0.1.1

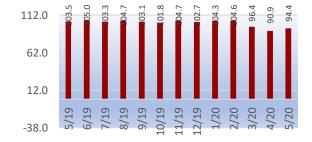
94.9

SMALL BUSINESS OPTIMISM INDEX (Source: NFIB and Compass RCR)

94.4

+3.5 points

<0.1%>



 $Increase\ in\ optimism\ attributable\ to\ businesses\ beginning\ to\ reopen.$

TOP CONCERNS:

- Being able to survive financially on limited sales (off-premise and limited dining room).
- Finding enough quality workers to reopen effectively.
- Building sales post Covid-19 (reopening of economy).

CONSUMER (Univ. Michigan-Sentiment)

 $\begin{array}{c} & \underline{\text{MAY 2020}} \\ \textbf{CONSUMER OPTIMISM:} & 78.9 & 72.3 \\ \textbf{CONSUMER EXPECTATIONS:} & 73.1 & 65.9 \end{array}$

CONSUMER TOP CONCERNS:

- 1. Resurgence of Covid-19 outbreak.
- 2. Uncertainty of future income (back to pre-Covid-19 Crisis levels.