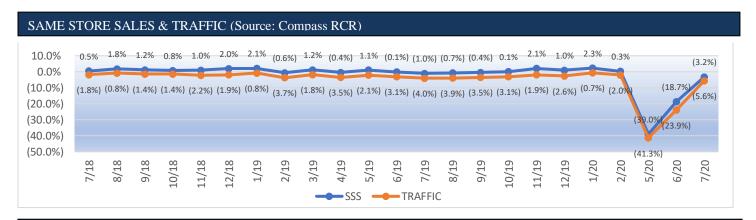


MONTHLY RESTAURANT INDUSTRY SNAPSHOT IULY 2020

Please see important disclosures at compassrcr.com



RESTAURANT PERFORMANCE INDEX (Source: National Restaurant Association)

91.6

<2.7>

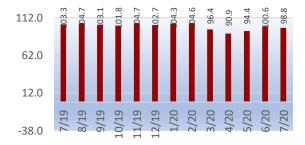


Current Situation Index:			94.8
\$	Same Store Sales: Customer Traffic:	25% 6%	Reported incline/75% decline Reported increase/94% decrease
4	Capital spending:	47%	Increased since March 2020
Expectations Index: (next 6 mos)			98.0 • 1.2
\$	Sales outlook:	58%	Ermost salas to improve in 6 ma
	ouros outroom	30 /0	Expect sales to improve in 6 mo.
四	Capital spending:	29%	Expect to make capital investments in next 6 mo.
	\$ \$ \$ Expecta	\$ Same Store Sales: Customer Traffic: Capital spending: Expectations Index: (next 6	\$ Same Store Sales: 25% Customer Traffic: 6% Capital spending: 47% Expectations Index: (next 6 mos)

SMALL BUSINESS OPTIMISM INDEX (Source: NFIB and Compass RCR)

98.8

<1.8> points



TOP CONCERNS:

- Uncertainty index increased by 7 pts to 88 as sales expectations declined to 5% and expectations for better business conditions declined 14 pts to net 25% - all due to Covid Crisis current and expected impact during next 6 mos.
- Financial survival (issues resulting from Covid-19 impact.) Recent survey of small business owners – 21% reported they will have to close their business if current economic conditions do not improve over the next 6 months.

CONSUMER (University of Michigan-Sentiment)

CONSUMER OPTIMISM: CONSUMER EXPECTATIONS: CONSUMER TOP CONCERNS:
 JULY 2020
 JUNE 2020

 73.2
 78.1

 66.2
 72.3

- 1. 78% concerned that their favorite restaurant will not survive the Crisis.
- 2. 68% Social isolation fatigue/stress/depression.

TRENDS/NEWS/ETC:

- Overall sales continue to rise but pace has slowed result of reopening plans paused or rolled back during the month.
- Speed of restaurant employment recovery varies significantly by state (July added 502,000 whereas May and June added 1,500,000 each month.