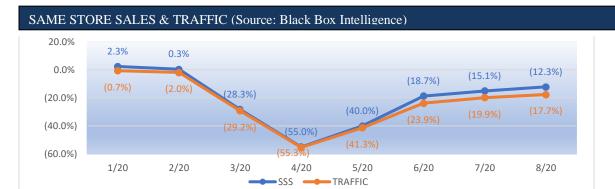


MONTHLY RESTAURANT INDUSTRY SNAPSHOT AUGUST 2020

Please see important disclosures at compassrcr.com



RESTAURANT PERFORMANCE INDEX (Source: National Restaurant Association)

104.0 102.0 100.0 100.0 98.0 96.0 94.0 92/13 8/18 8/18 8/18 8/18 11/18 11/18 11/19 2/20

Curren	t Situation Index:		94.3 • 0.5
\$	Same Store Sales: Customer Traffic:	27% 12%	Report increase/66% decrease Report increase/78% decrease
(44)	Capital spending:	41%	Increased since March 2020
			_
Expecta	ations Index: (next 6	mos)	92.3 5.7
\$	Sales outlook:	mos) 20%	92.3 5.7 Expect sales to improve
	•		,=.0

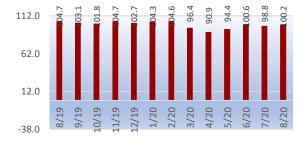
97.1

SMALL BUSINESS OPTIMISM INDEX (Source: NFIB and Compass RCR)

100.2

+1.4 points

+0.7



- Economy's trend over the last 3 months improved 7 points to a net negative 25% reporting higher earnings.
- The openings increased 3 points to 33%.
- 41% finding quality labor as top problem; further stating this issue is slowing production/service and in some cases hours of operations.
- 62% reported financing as their top business problem.

CONSUMER (University of Michigan-Sentiment)

CONSUMER OPTIMISM: CONSUMER EXPECTATIONS: KEY FINDINGS: AUG 2020 74.1 73.2 68.5 65.9

- 1. 62% expressed overall view of economy as unfavorable.
- 2. 90% viewed current state of economy negatively.
- 3. 88% were more relaxed regarding the pandemic.

TRENDS/NEWS/ETC:

• Overall sales continue to improve but 76% of operators fear without some additional government stimulus the hardships upon consumers and small businesses will hinder and possibly reverse the current growth.